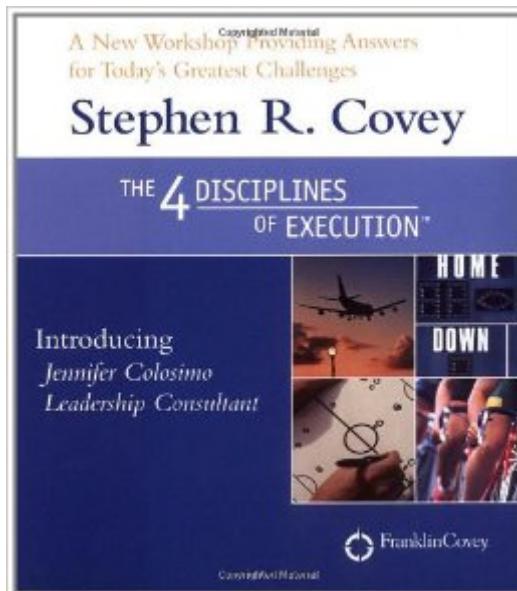


The book was found

The Four Disciplines Of Execution



Synopsis

In business, survival depends on meeting objectives. Most failures in organizations today are not the result of a lack of smarts, they are caused by a lack of execution - things just don't get done. Defining a clear strategy and setting goals is one thing, sticking to strategy and meeting those goals is quite another. The 4 Disciplines of Execution teaches how to focus on your top priorities and get the critical things accomplished. Whether you are a member of a team, lead a team, or lead an entire organization, this workshop will equip you to deliver on your top priorities consistently and introduce you to four universal business disciplines that deliver results again and again: A. Focus on the Wildly Important. B. Create a Compelling Scoreboard. C. Translate Lofty Goals into Specific Actions. D. Hold Each Other Accountable - All of the Time. Each discipline includes a business principle, old thinking, new thinking, and a metaphor that further clarifies the learning. A bonus section on IMPLEMENTING THE DISCIPLINES supported by a special resource CD, gives critical information about activating the power of the 4 Disciplines in your organization.

Book Information

Audio CD

Publisher: Covey; Abridged edition (May 25, 2004)

Language: English

ISBN-10: 1929494777

ISBN-13: 978-1929494774

Product Dimensions: 5.8 x 4.9 x 1 inches

Shipping Weight: 5.6 ounces

Average Customer Review: 4.0 out of 5 starsÂ See all reviewsÂ (62 customer reviews)

Best Sellers Rank: #1,835,842 in Books (See Top 100 in Books) #45 inÂ Books > Books on CD > Authors, A-Z > (C) > Covey, Stephen R. #574 inÂ Books > Books on CD > Business > Management #1324 inÂ Books > Books on CD > Business > General

Customer Reviews

Steven is the most influential writers of his time. This review is of the audio revision on the book. The premise resolves around how the best executioners use the four key disciplines to drive results. Discipline 1: Narrow the focus; Forecast a finish line- Big Idea is X to Y by when?- Defining the finish line makes accountability and moral go up; Discipline 2: Lead Measures- Golden Rule of execution: Identify lead measures- Lead measures are predictive and influence the end goal- Lags - oh crap measures e.g weighing scale- Leads - The real bet; Come up with the bet; e.g. controlling

calorie intakes- Too much focus on lags is counterproductive; Discipline 3: Capture the bet- Make it a game- Have Compelling score board- Scoreboard should tell if we are winning or losing- People play better when they are keeping score- Look at the Lag and lead to see the whole game; Discipline 4: Go and Measure it- Focus on 3 things to do to change the score board!- Whirlwind urgent items will not change the scoreboard.- Make the commitment;- Follow the sequence Goals ->live measures ->lead measures->scoreboards; Key Points- Account for change in human behavior when trying to execute a strategy- More the leader is in love with strategy, the more he tends to underestimate the execution- Focus on the wildly important "the big idea".- Insisting on people should focus and not acknowledging the whirlwind of events around them will lead to frustration.

[Download to continue reading...](#)

The Four Disciplines of Execution The 4 Disciplines of Execution: Achieving Your Wildly Important Goals Stephen R. Covey's The 4 Disciplines of Execution: The Secret To Getting Things Done, On Time, With Excellence - Live Performance Faithful Presence: Seven Disciplines That Shape the Church for Mission The Making of an Ordinary Saint: My Journey from Frustration to Joy with the Spiritual Disciplines Developing Readers in the Academic Disciplines Perspectives on Contemporary Issues: Reading Across the Disciplines, 7th Edition Spiritual Disciplines Handbook: Practices That Transform Us Engaged Writers and Dynamic Disciplines: Research on the Academic Writing Life A Writer's Reference with Writing in the Disciplines The Autobiography of an Execution The Life Science Innovation Roadmap: Bioscience Innovation Assessment, Planning, Strategy, Execution, and Implementation Stage Lighting Revealed: A Design and Execution Handbook Performance Management: Integrating Strategy Execution, Methodologies, Risk, and Analytics Winning in Emerging Markets: A Road Map for Strategy and Execution Enterprise Architecture As Strategy: Creating a Foundation for Business Execution Management Accounting: Information for Decision-Making and Strategy Execution (6th Edition) Lean Manufacturing Implementation: A Complete Execution Manual for Any Size Manufacturer The Solution Selling Fieldbook: Practical Tools, Application Exercises, Templates and Scripts for Effective Sales Execution Summary and Analysis of The Slight Edge: Turning Simple Disciplines into Massive Success and Happiness by Jeff Olson

[Dmca](#)